

Car dealer goes more than extra mile

The owners of a Kapiti Coast car dealership have been saluted with a national customer service award after – literally – going the extra mile for a Waihi family.

Waikanae's Peter Venner Motors, owned by husband and wife Peter and Michelle Venner, were nominated for an MYOB Awesome Service Award by Waihi client, Gail Edgecombe, who spent weeks searching for a special vehicle for her disabled daughter. "My daughter had been given a grant for a vehicle from the New Zealand Lotteries Board but finding one within our budget had become very stressful," Mrs Edgecombe said.

"We then found a van advertised by Peter Venner

Motors. Peter arranged for an AA check and over the phone offered to buy our old car. Then, despite there being no obligation on us to buy the vehicle, Peter and Michelle drove the van all the way from Waikanae to Waihi so we could look at it."

The round trip to Waihi is 1000km.

The van turned out to be just what the Edgecombes were looking for and they bought it.

"We think this service was quite remarkable and wanted to see it recognised so we nominated them for an Awesome Service Award," says Mrs Edgecombe.

Winning the award was a great surprise for Peter and Michelle who say they have built their busi-

ness on giving "good old fashioned service and genuine after sales care".

"We're really delighted to receive this award from a customer – it's a great accolade for our family business and it will take pride of place in the dealership."

Any Kiwi in business can be nominated by customers impressed by the service they get. Auckland Chamber of Commerce chief executive Michael Barnett judges the nominations on behalf of all chambers in New Zealand.

TOP SERVICE: Peter and Michelle Venner have been rewarded for going out to their way to help a Waihi family.



Ultimate Selection

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<p>08 Mazda 3 GLX Hatch \$23,490 9.9% Finance</p>  <p>2.0L Auto, A/C, Airbags, Alloys, Balance Servicing & Warranty</p>	<p>06 Holden Viva Hatch \$11,990 9.9% Finance</p>  <p>1.8L Manual, A/C, CD, ABS, Airbags, 47,000km, in Silver</p>	<p>05 Mitsubishi Lancer ES \$11,990 9.9% Finance</p>  <p>2.0L Auto, Air Bags, A/C, Stereo Great Wagon, Test Drive Today</p>	<p>06 Ford Ranger XLT 4x4 \$29,990 9.9% Finance</p>  <p>3.0L Turbo Diesel, 5spd Double Cab, Towbar, Deck Liner Racks</p>	<p>08 Ford Focus Wagon REDUCED \$21,490 9.9% Finance</p>  <p>1.6L Auto, Airbags, 17000kms, Remote Lock, Cargo Barrier, Balance Of Warranty</p>
<p>03 Ford Falcon XR6 \$14,990 9.9% Finance</p>  <p>4.0L Auto, Alloys, CD Stereo, A/C, Airbags, ABS, Congo Green</p>	<p>03 BA Ford Fairmont \$14,990 9.9% Finance</p>  <p>4.0L Auto, Climate Air, ABS, Airbags, Spoiler, Alloys, Towbar, Stereo</p>	<p>07 Honda Civic S \$25,990 9.9% Finance</p>  <p>2.0L Auto, Airbags, Alloys, CD Stereo, Very Sporty, 39,000Km</p>	<p>02 Mazda MPV REDUCED \$14,990 9.9% Finance</p>  <p>3.0L V6, Auto, Alloys, Seven Seats, A/C, Stereo, Very Tidy</p>	<p>02 Ford Transit LWB \$19,990 9.9% Finance</p>  <p>2.4L Manual, Dual Door, High Roof, Remote Lock, Great for a Camper</p>
<p>09 Ford Territory Turbo \$49,990 9.9% Finance</p>  <p>4.0L, Turbo, 6 Speed Auto, 7 Seats, Leather, only 24,000km in Ego</p>	<p>06 Ford Courier High Country \$26,990 9.9% Finance</p>  <p>2.5L 5spd, Flat deck, 4x4, Stereo, Towbar, 68,000km</p>	<p>05 Honda CRV RVi \$21,990 9.9% Finance</p>  <p>2.4L, Auto, A/C, Airbags, Popular SUV, Test Drive Today</p>	<p>03 Toyota RAV4 \$18,990 9.9% Finance</p>  <p>2.0L, Auto, 3 Door, Only 44,000kms, Exceptional Condition in Silver</p>	<p>03 Mazda 3 Axela REDUCED \$17,990 9.9% Finance</p>  <p>2.3L Auto, 5 Door Hatch, Airbags, Alloys, Very Sporty in Red</p>

DEMONSTRATORS 9.9% DEMONSTRATORS 9.9% DEMONSTRATORS 9.9%

<p>2010 Fiesta Zetec 1.6L Manual \$23,990</p> 	<p>2010 Falcon XR6 4.0L Auto \$43,990</p> 	<p>2010 Mazda 2 Sport 1.5L Auto \$24,990</p> 	<p>2010 Mazda BT50 4x4, 3.0L, 5 speed \$42,990</p> 
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9.9% Finance for the Month of August on all used Cars and Demonstrators Normal lending criteria apply.

Ultimate Motor Group

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